

IHS Global Insight saves money – and the environment

Donating surplus property through Eco One reduces costs, harmful emissions

Thanks to the Surplus Reuse Program offered by Eco One Solutions, IHS Global Insight was able to save money and make a significant charitable donation when removing surplus inventory during a recent relocation. Not only that, but by reusing the property – as opposed to recycling or disposing in a dumpster – the Lexington, Mass., company was helping the environment.

“Reusing surplus property is not only the most cost-effective method of disposal, it is the most environmentally responsible route,” explained Stacey Clark, project manager for Eco One Solutions (E1S), a subsidiary of Integrated Green Building Solutions, LLC.

“Recycling the materials or dumping them in a landfill requires energy and produces greenhouse gas emissions. By reusing the property, the only emissions are created by transport.”

The reuse of 5.6 tons of office equipment avoids greenhouse gas emissions of approximately 101 metric tons. That’s equivalent to taking five cars off the road for a year.

Plus, the property was donated to a charitable organization for use in its disaster relief efforts. Considering the monetary savings of 25-30 percent, on average, it’s a win-win situation for everyone.

“With such a surplus of inventory on our hands, it was an easy decision to make in choosing to work with E1S,” said Alison Powers, Executive Assistant of IHS Global Insight. “From start to finish, the removal was coordinated in a professional and friendly manner and knowing that our items would not end up in a landfill but in the hands of those in need made it a ‘feel good’ process.”



| Eco One Solutions Surplus Reuse Program | | |
|---------------------------------------------------------------------|--------------------------------------------|----------------------------------------------------|
| Project: IHS Global Insight (Lexington, Mass.), completed Jan. 2009 | | |
| Tonnage of reused property: 5.6 | | |
| Recycling rate | Greenhouse gas reduction* (metric tons) | Equivalent cars off the road* (for one year) |
| 100 percent | 101 | 5 |

*compared to simple disposal (no recycling)

Source for calculations: Northeast Recycling Council (www.nerc.org)

Eco One Solutions handles every aspect of the project, including site management, coordination with donation outlets, truck scheduling, project reporting and customs documentation (if the items are shipped overseas). Costs are less because E1S uses shipping containers to transport the items directly to the recipients, thus avoiding additional handling charges.

One shipping container holds the equivalent of three to four 30-yard roll-off dumpsters. It is faster, and less expensive, for a moving crew to load a container than to load and transport the equivalent number of dumpsters to the landfill.

Amazingly, more than 90 percent of surplus property projects wind up in dumpsters. It is far less expensive, and much more socially responsible, to work with Eco One on a Surplus Reuse Program.